

LIFE CONVERSATIONS COST SAVINGS EXAMPLES WITH EVEREST FUNERAL PLANNING.

Everest is an independent consumer advocate that provides clients with funeral planning and concierge services to prepare for and deal with all aspects of a funeral.¹

Average Savings Range of Funeral Services and Merchandise² = \$1,250 – \$5,500

Representative Client Case Studies	Situation	Actions	Results As a result of Everest's cost comparison and negotiation services.	Actual Savings
The "K" Family	At the time of death, the family had not spoken to a funeral home director, but did express interest in a funeral home that charged \$7,240 for the services they desired.	<ul style="list-style-type: none"> Everest contacted six funeral homes and reported prices ranging from \$4,575 to \$7,240 for the same services. The family requested that Everest negotiate with two of the six funeral homes, both of which agreed to reduce their price. 	<ul style="list-style-type: none"> The family elected to use a funeral home that was willing to reduce its fee by \$825, resulting in a final cost of \$3,750. 	\$3,490
The "G" Family	Prior to engaging Everest, the client intended to use a funeral home that charged \$10,890 for services and the casket.	<ul style="list-style-type: none"> Everest negotiated with this funeral home, which agreed to reduce its fee to \$7,190. 	<ul style="list-style-type: none"> The client ultimately elected to use a different funeral home, which charged \$4,595 for the same services and merchandise. 	\$6,295
The "O" Family	Prior to contacting Everest, this family had considered a funeral home that offered an adjoining cemetery, and was quoting extremely high prices: \$75,000 on a family cemetery plot, plus a funeral service package starting at \$15,000.	<ul style="list-style-type: none"> Everest negotiated this funeral home's service charge down to \$5,805 and helped the family locate suitable property in the same cemetery for \$20,000, saving them \$55,000. 	<ul style="list-style-type: none"> The family selected a different funeral home that was willing to charge \$3,995 for the selected services and casket. 	\$11,005



¹ Funeral Concierge Services are offered through Everest Funeral Package, LLC (Everest). Everest is not affiliated with The Hartford and is not a provider of insurance services. Everest and its affiliates have no affiliation with Everest ReGroup, Ltd., Everest Reinsurance Company or any of their affiliates.

² Based on average savings experienced by actual Everest families. Range of savings and case studies are provided for illustrative purposes only. Individual circumstances, customer choice, market forces and other factors can influence prices and potential savings and therefore substantially influence actual results. Results and savings are not guaranteed.

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